Engage with top faculty and practitioners to develop the knowledge, tools, and perspective to solve real business challenges. Our short courses improve organizational performance across all levels of responsibility.

Pricing includes registration, materials, and group meals but does not include lodging. Participants may purchase a lodging package.

Discounts: Organizations sending three or more participants to any one offering will receive savings through our Team Rate. Discounts also apply for active military personnel, Penn State alumni, and committing to a Certificate track of three courses.

Please visit psep.smeal.psu.edu on the web for the most up-to-date information.

### Custom Solutions for Organizations

Partner with Penn State to create unique solutions supporting your organization's strategic direction, culture, and processes. Our programs are flexible in length, timing, location, and easily integrate into your developmental initiatives and management processes.

### Professional Certificates

Professional Certificates are a win-win for both you and your organization. A Certificate prepares you for new responsibilities, addresses competency gaps, and develops expertise in a customized area of study. Building a holistic understanding also allows you to contribute to broader enterprise goals making you more valuable to your organization. Visit the web to find your Certificate track!

### Short Courses by Portfolio

#### Leadership and Strategy

Complete this series and earn a **Professional Certificate in Strategy and Organizational Performance**. Broaden your expertise by substituting a supply chain leadership course!

**Strategic Leadership**

**September 17-19, 2019 or April 21-23, 2020 / Fee: $4,150; Team Rate: $3,320**

Acquire the perspective to develop strategy and lead change in the organization.

**Leading in Complex Organizations**

**October 29-31, 2019 or May 12-14, 2020 / Fee: $4,150; Team Rate: $3,320**

Develop an integrated approach to strategy implementation and performance management.

**Finance for Strategic Decision Making**

**December 11-13, 2019 or May 4-6, 2020 / Fee: $4,150; Team Rate: $3,320**

Learn how operational decisions impact the financial performance and profitability of the enterprise.

Contact us to explore a custom engagement!
# Supply Chain Management

Complete a combination of three courses to earn a [Certificate in Supply Chain Leadership (L), Management (M), or Operations (O)](https://policy.psu.edu/policies/ad85). Broaden your expertise by substituting a leadership and strategy course.

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Code</th>
<th>Fee</th>
<th>Team Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Achieving Supply Chain Transformation</td>
<td>L M</td>
<td>$3,150; $2,520</td>
<td>$2,150; $1,720</td>
</tr>
<tr>
<td>Aligning Supply Chain Organizations</td>
<td>L M</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
<tr>
<td>Building a Sustainable Supply Chain</td>
<td>L</td>
<td>$3,150; $2,520</td>
<td></td>
</tr>
<tr>
<td>Developing Strategic Supply Chain Leaders</td>
<td>L</td>
<td>$3,150; $2,520</td>
<td></td>
</tr>
<tr>
<td>Essentials of Supply Chain Management</td>
<td>M</td>
<td>$3,150; $2,520</td>
<td></td>
</tr>
<tr>
<td>Processes and Tools for Supply Chain Success</td>
<td>M</td>
<td>$3,150; $2,520</td>
<td></td>
</tr>
<tr>
<td>Forecasting and Inventory Management</td>
<td>O</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
<tr>
<td>Fulfillment Operations Management</td>
<td>O</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
<tr>
<td>Introduction to Supply Chain Analytics</td>
<td>O</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
<tr>
<td>Strategic Procurement and Purchasing</td>
<td>O</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
<tr>
<td>Transportation Operations and Sourcing</td>
<td>O</td>
<td>$2,150; $1,720</td>
<td></td>
</tr>
</tbody>
</table>

**Penn State Executive Programs**

Smeal College of Business  
The Pennsylvania State University

389 Business Building University Park, PA 16802  
800-311-6364 | 814-865-3435  
psep.smeal.psu.edu | psep@psu.edu

Penn State is an equal opportunity, affirmative action employer, and is committed to providing employment opportunities to all qualified applicants without regard to race, color, religion, age, sex, sexual orientation, gender identity, national origin, disability or protected veteran status. Nondiscrimination: https://policy.psu.edu/policies/ad85.  
U.Ed BUS 20-12  TG0719

---

**Earn your Professional Certificate from the #1 ranked supply chain program in the country!** (Gartner, Inc. 2018)